



Milluk, Inc.

Solving Your Business Challenges

Introduction

Matt Francis

Director of Client Services

JDi Data

matt.francis@jdidata.com

Cell: 727-365-2315

Steve Tesler

Principal Consultant

Milluk, Inc.

steven.tesler@milluk.com

Cell: 917-903-8419

Leveraging our deep experience in insurance and financial services, our partnership focuses on providing the right **Services** and **Capabilities** to solve our **Clients'** most complex business challenges.



Together we provide a single team of professionals to deliver results with flexible pricing and delivery model(s) to focus on speed to value



Policy Administrator

- End-to-end solution with Policy Administration, underwriting, pricing and direct or agency billing capabilities for P&C Insurance Carriers



Claims Manager

- From FNOL to resolution, an integrated claims management solution for all lines of P&C Insurance



Times Manager

- Time & expense tracking and billing solution to manage appraisals, subrogation, surveillance, mediation and other services.



Certificate Tracking

- Digital filing system to track and manage Certificates of Insurance



FlowBot

- Configurable workflow solution that uses business rules to integrate systems across platforms



PLUS Services

- Near shore professional services to support a partial or fully outsourced model

JD augments its solutions with 3rd Party data providers and/or Predictive Analytics to enable faster, more disciplined decision making



Strategy

- Identifying new growth or cost reduction opportunities
- Focused on delivering realistic solutions



Project Management

- Disciplined approach, combining industry experience with unwavering focus on planning, execution, and communication



Trusted Advisor Role

- Provide critical thinking and objective feedback to the client
- Ability to be parachuted in for a quick evaluation or can be client's "eyes and ears" on the ground for longer duration projects



Business Analysis

- Conducting not only the required analysis but the right analysis
- Hands-on experience in Data Analysis, Data Management and Data Integration techniques



Innovation & Thought Leadership

- Encouraging management to develop disruptive "leap frogging" thinking



Implementation

- Merger Integration
- Revenue Growth
- Cost Reduction
- Compliance & Risk Reduction
- Recapture Lost Funds

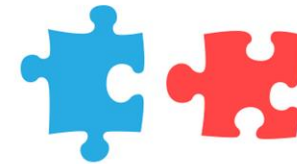
JDi Data's software and services deliver significant and measurable operational and financial benefits. These capabilities can be implemented individually or as a suite, complemented by **Milluk's** Industry expertise and Project Management discipline to ensure **speed to value**.



Reduced IT development and maintenance costs



Enable straight-through processing



Integrate with existing infrastructure and 3rd party software



Enhanced customer experience



Improve internal controls and compliance



Optimize resources by eliminating manual work



Partial or fully **outsourced** model

We're different from the big firms and the offshore providers.

- No leverage model. Our experienced staff actually do the work
- Broad and Deep industry experience and knowledge
- Our services are competitively priced and focused on delivering value
- We guarantee our work

Client Knowledge



We have worked with many large companies in the Financial Services sector. We focus on understanding client's business needs

Industry Experience



Milluk resources are experienced in financial services industry (minimum 20 years) working on client engagements

Insurance Knowledge



We have deep understanding of the Insurance business and will bring hands on experience to every project we are engaged in

Results at Competitive Prices



We focus on delivering results at reasonable cost

Integrated Perspective



Milluk is a trusted partner with senior leadership from strategy design to execution (business & technology integration)

We've partnered with JDi Data to provide business solutions not just technology solutions



Our Team



Milluk, Inc.

Our team is comprised of highly skilled and experienced resources.

Milluk Team:

- Team members have over 20 years of relevant work experience
- Team has deep industry experience and functional expertise
- Team is comprised of former Big 6 Consultants, CIO’s, Senior Information Officer’s , IT Managers, Data Officers and Operations and Technology Strategists

	Name	Years of Experience	Relevant Expertise	Key Client/ Employers
Select Team Members:	Andrew Miller President	33	Large program management, operating models, profitability improvement, merger integration, regulatory compliance	QBE; Chubb; AIG; Willis; Acrisure; leading Banks in USA and Asia & Pacific; Booz Allen; E&Y; C&L
	Sally Reichman Principal	31	Claims, performance management	QBE; VP Global Claims and Performance Management Program at AIG
	Shahid Shifteh Principal	37	IT & Operations Management, Managed large development and deployment of technology projects in support of Underwriting, Claims and Finance	Chubb; Kemper, All State, CIO, Global Head of Automation, Operations and Systems Executive for AIG
	Steven Tesler Principal	24	Program/Project Management; Tech Strategy, Solution Selling	Chubb; Program Manager for Multinational Special Projects at AIG; E&Y



Our Team



Milluk, Inc.

Our team is comprised of highly skilled and experienced resources.

JDi Data Team:

- Team members have expertise in providing software and business solutions to Insurance, Risk Managers, Legal organizations, Complex Businesses, Public Entities and Shared Service organizations
- Team members are experienced in process and system optimization
- Background includes work at multiple Fortune 150 companies
- Client and Vendor side experience

Name	Relevant Expertise
James DeRosa Founder	Over 30 years of extensive experience in the IT and software industry; established JDi Data as an information technology company for carriers, risk managers, third-party administrators, and public entities
Joe Wolczanski CEO	Over 30 years of experience in the corporate world; extensive knowledge in process and system optimization; working at several Fortune 150 companies, he successfully used advanced technology to optimize business processes and significantly reduce cycle time to create a new standard of efficiency
Matt Francis Director of Client Services	16 years of insurance industry experience holding various positions from adjuster through Director of Claims at an Insurance Captive; Inventor on two patents in regard to work performed while at AIG on a 50 state Average Weekly Wage calculator; Strong track record in project planning and software implementations from the client and software provider perspectives
Joe Collins Information Technology Director	More than 10 years in the Information and Technology Sector; Fluent in more than 20 programming languages and platforms such as Perl, Java, Solaris, Linux, Atmel and Sybase, as well as others; Design, Implementation, Support and Enhance across a multitude of computing infrastructures

Select Team Members:



Our Experience



Milluk, Inc.

Our Teams have worked with Leading Global Financial Services Companies

- Over 10 of the top 25 Insurance Companies
- 2 of the top 5 Global Insurance Brokerages
- Over 5 of the top 25 Banks in the World
- 2 of the 3 top Rating Agencies
- 2 of the top 10 Investment Banks
- 8 Third Party Administrators/ Managing General Agents
- Largest Captive Insurer in the Maritime Industry
- *Top Tier Global P&C Carrier* - Led cost reduction initiatives within IT which resulted in savings exceeding \$20 Million a year
- *Largest Multinational Insurer* - Supported \$80 Million strategic program to improve Multinational capabilities
- *Global Private Bank* - Developed and implemented middle market sales management processes and system for a CFO
- *Largest P&C Carrier Merger* - Developed and Implemented Program Management Capabilities to support strategic Claims IT merger integration
- *Leading Commercial Insurance Broker* - Led cost reduction initiatives within IT for a Vice Chairman and CIO that resulted in savings of over \$50 Million
- *Global Derivatives Broker* - Recovered over \$2.75 Million in lost funds
- *Medical Malpractice Insurer* - Implemented Policy Admin and Claims Manager solution for medical malpractice mutual insurance carrier with an Agency Portal for agents to submit policy information
- *Captive Insurer* - implemented Dept of Labor interface to facilitate instantaneous delivery of required documents; implemented bill review interface saving 75% on average billing; implemented portal solution which reduced incoming mail by 80%